

ORDER



Orders
Order / Rev: 168029
Alt Order #:
Product Desc: Martin Heinrich 10/2-10/7 additional orde
Estimate: 12261
Flight Dates: 10/02/12 - 10/10/12
Original Date / Rev: 10/08/12 / 10/08/12
Order Type: GENERAL

KOB

Primary AE: Olivia Lawrence
Sales Office: KOB
Sales Region: Local

Agency
Name: Media Strategies & Research
Buying Contact: Suzanne Lorimer
Billing Contact:
 1580 Lincoln St Ste 510
 Denver, CO 80203-1507

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser
Name: Heinrich for Senate
Demographic: A35+
Product Codes: PL1
Priority: 99
Revenue Codes: AGY, POL, CAND

New Business Thru: 05/05/09
Order Separation: 00:15:00
Advertiser External ID:
Agency External ID:

Bill Plan

| Start Date | End Date | # Spots | Gross Amount | Net Amount |
|------------|----------|---------|--------------|------------|
| 10/01/12 | 10/10/12 | 35 | \$8,035.00 | \$6,829.75 |

Totals

| Month | # Spots | Gross Amount | Net Amount | Rating |
|---------------|-----------|-------------------|-------------------|-------------|
| October 2012 | 35 | \$8,035.00 | \$6,829.75 | 0.00 |
| Totals | 35 | \$8,035.00 | \$6,829.75 | 0.00 |

Account Executives

| Account Executive | Sales Office | Sales Region | Start Date / End Date | Order % |
|-------------------|--------------|--------------|-------------------------------|---------|
| Olivia Lawrence | | | Start Of Order - End Of Order | 100% |

Order Share

| | Share | Total |
|--------|-------|-------------|
| KOB | 26% | \$8,035.00 |
| Market | 100% | \$30,903.85 |

Competitive Share

| | Share | Total |
|-------|-------|------------|
| CABLE | 0% | \$0.00 |
| KAPX | 0% | \$0.00 |
| KASA | 9% | \$2,781.35 |
| KASY | 0% | \$0.00 |
| KAZQ | 0% | \$0.00 |
| KBEI | 0% | \$0.00 |
| KBIM | 0% | \$0.00 |
| KCHF | 0% | \$0.00 |
| KENW | 0% | \$0.00 |
| KHFT | 0% | \$0.00 |
| KKTO | 0% | \$0.00 |
| KLUZ | 0% | \$0.00 |
| KNAT | 0% | \$0.00 |
| KNME | 0% | \$0.00 |
| KOAT | 29% | \$8,962.12 |
| KOBF | 0% | \$0.00 |
| KOBR | 0% | \$0.00 |
| KOCT | 0% | \$0.00 |
| KOFT | 0% | \$0.00 |
| KOVT | 0% | \$0.00 |

| | | |
|-------|-----|-------------|
| KREZ | 0% | \$0.00 |
| KRPV | 0% | \$0.00 |
| KRQE | 36% | \$11,125.38 |
| KUPT | 0% | \$0.00 |
| KWBQ | 0% | \$0.00 |
| UNKWN | 0% | \$0.00 |

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Order / Rev: 168029
Alt Order #:
Flight Dates: 10/02/12 - 10/10/12

Advertiser: Heinrich for Senate
Product Desc: Martin Heinrich 10/2-10/7 additional orde
Estimate: 12261
KOB

| Ln | Ch | Start | End | Inventory Code | Break | Start/End Time | Days | Len | Spots | Rate | Pri | Rtg | Type | Spots | Amount |
|-------------|-------------------------------------|-------------------|-----------------|---|-------|-----------------------|-----------------|---------------|-------------|-----------------------|-----|---------------|-------------|-------|------------|
| 1 | All | 10/02/12 | 10/07/12 | News 4 Today I 5a-530a News 4 Today I 5a-530a | CM | M-F 5a-530a | --W---- | :30 | 1 | \$125.00 | 4 | 0.00 | NM | 1 | \$125.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | <u>Rate</u> | | | <u>Rating</u> | | | |
| | Week: | 10/01/12 | 10/07/12 | --W---- | | 1 | | | \$125.00 | | | 0.00 | | | |
| 2 | All | 10/02/12 | 10/07/12 | News 4 Today I 530a-6a News 4 Today I 530a-6a | CM | M-F 530a-6a | -T--F-- | :30 | 2 | \$225.00 | 4 | 0.00 | NM | 2 | \$450.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | <u>Rate</u> | | | <u>Rating</u> | | | |
| | Week: | 10/01/12 | 10/07/12 | -T--F-- | | 2 | | | \$225.00 | | | 0.00 | | | |
| 3 | All | 10/02/12 | 10/07/12 | News 4 Today II 6a-7a News 4 Today II 6a-7a | CM | M-F 6a-7a | --WTF-- | :30 | 3 | \$350.00 | 4 | 0.00 | NM | 3 | \$1,050.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | <u>Rate</u> | | | <u>Rating</u> | | | |
| | Week: | 10/01/12 | 10/07/12 | --WTF-- | | 3 | | | \$350.00 | | | 0.00 | | | |
| 4 | All | 10/02/12 | 10/07/12 | M-F Today Show M-F Today Show | CM | M-F 7a-9a | -TWT--- | :30 | 3 | \$425.00 | 3 | 0.00 | NM | 3 | \$1,275.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | <u>Rate</u> | | | <u>Rating</u> | | | |
| | Week: | 10/01/12 | 10/07/12 | -TWT--- | | 3 | | | \$425.00 | | | 0.00 | | | |
| N 5 | All | 10/02/12 | 10/07/12 | Balloon Fiesta Coverage Balloon Fiesta Coverage | CM | Sa/Su 7a-9a | -----SS | :30 | 2 | \$150.00 | 7 | 0.00 | NM | 1 | \$150.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | <u>Rate</u> | | | <u>Rating</u> | | | |
| | Week: | 10/01/12 | 10/07/12 | -----SS | | 2 | | | \$150.00 | | | 0.00 | | | |
| <u>Spot</u> | <u>Ch</u> | <u>Date Range</u> | | <u>Description</u> | | <u>Start/End Time</u> | <u>Weekdays</u> | <u>Length</u> | | <u>Rate</u> | | <u>Rtg</u> | <u>Type</u> | | |
| 1 | All | 10/01/12-10/07/12 | | Balloon Fiesta Coverage | | Sa/Su 7a-9a | -----SaSu | :30 | | (\$150.00) | | 0.00 | NM | | |
| | Credited [balloon fiesta-no run] | | | | | | | | | | | | | | |
| 6 | All | 10/02/12 | 10/07/12 | M-F Today Show III 10a M-F Today Show III 10a | CM | M-F 10a-11a | ---T--- | :30 | 1 | \$125.00 | 4 | 0.00 | NM | 1 | \$125.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | <u>Rate</u> | | | <u>Rating</u> | | | |
| | Week: | 10/01/12 | 10/07/12 | ---T--- | | 1 | | | \$125.00 | | | 0.00 | | | |
| 7 | All | 10/02/12 | 10/07/12 | News 4 @ Midday M-F News 4 @ Midday M-F | CM | M-F 12noon-1p | ----F-- | :30 | 1 | \$75.00 | 6 | 0.00 | NM | 1 | \$75.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | <u>Rate</u> | | | <u>Rating</u> | | | |
| | Week: | 10/01/12 | 10/07/12 | ----F-- | | 1 | | | \$75.00 | | | 0.00 | | | |
| 8 | All | 10/02/12 | 10/07/12 | Days Of Our Lives 1p Days Of Our Lives 1p | CM | M-F 1p-2p | --W---- | :30 | 1 | \$125.00 | 6 | 0.00 | NM | 1 | \$125.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | <u>Rate</u> | | | <u>Rating</u> | | | |
| | Week: | 10/01/12 | 10/07/12 | --W---- | | 1 | | | \$125.00 | | | 0.00 | | | |
| 9 | All | 10/02/12 | 10/07/12 | Rachael Ray 2p Rachael Ray 2p | CM | M-F 2p-3p | -T----- | :30 | 1 | \$75.00 | 6 | 0.00 | NM | 1 | \$75.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | <u>Rate</u> | | | <u>Rating</u> | | | |
| | Week: | 10/01/12 | 10/07/12 | -T----- | | 1 | | | \$75.00 | | | 0.00 | | | |
| 10 | All | 10/02/12 | 10/07/12 | The Insider 3p The Insider 3p | CM | M-F 3p-330p | --WTF-- | :30 | 3 | \$125.00 | 4 | 0.00 | NM | 3 | \$375.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | <u>Rate</u> | | | <u>Rating</u> | | | |
| | Week: | 10/01/12 | 10/07/12 | --WTF-- | | 3 | | | \$125.00 | | | 0.00 | | | |
| 11 | All | 10/02/12 | 10/07/12 | Judge Judy-P/ DR 4p/ 430M Judy Judy-P/ DR 4p/ 430p | CM | M-F 4p-5p | -TW-F-- | :30 | 3 | \$75.00 | 6 | 0.00 | NM | 3 | \$225.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | <u>Rate</u> | | | <u>Rating</u> | | | |
| | Week: | 10/01/12 | 10/07/12 | -TW-F-- | | 3 | | | \$75.00 | | | 0.00 | | | |
| 12 | All | 10/02/12 | 10/07/12 | News 4 @ 5p M-F News 4 @ 5p M-F | CM | M-F 5p-530p | -T-T--- | :30 | 2 | \$325.00 | 4 | 0.00 | NM | 2 | \$650.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | <u>Rate</u> | | | <u>Rating</u> | | | |
| | Week: | 10/01/12 | 10/07/12 | -T-T--- | | 2 | | | \$325.00 | | | 0.00 | | | |

Order / Rev: 168029
 Alt Order #:
 Flight Dates: 10/02/12 - 10/10/12

Advertiser: Heinrich for Senate
 Product Desc: Martin Heinrich 10/2-10/7 additional orde
 Estimate: 12261

KOB

| Ln | Ch | Start | End | Inventory Code | Break | Start/End Time Days | Len | Spots | Rate | Pri | Rtg Type | Spots | Amount |
|-----|-----|-------------------|-----------------|--|-------|-------------------------|-----|-------------|-----------|-----|---------------|-------|----------|
| 13 | All | 10/02/12 | 10/07/12 | News 4 @ 6p M-F News 4 @ 6p M-F | CM | M-F 6p-632p --W-F-- | :30 | 2 | \$300.006 | | 0.00 NM | 2 | \$600.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | <u>Rate</u> | | | <u>Rating</u> | | |
| | | Week: 10/01/12 | 10/07/12 | --W-F-- | | 2 | | \$300.00 | | | 0.00 | | |
| 14 | All | 10/02/12 | 10/07/12 | News 4 @ 630p M-F News 4 @ 630p M-F | CM | M-F 630p-7p -T-T--- | :30 | 2 | \$300.006 | | 0.00 NM | 2 | \$600.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | <u>Rate</u> | | | <u>Rating</u> | | |
| | | Week: 10/01/12 | 10/07/12 | -T-T--- | | 2 | | \$300.00 | | | 0.00 | | |
| 15 | All | 10/02/12 | 10/07/12 | News 4 Special Sa 5p-530p News 4 Special Sa 5p-530p | CM | Sa 5p-530p -----S- | :30 | 1 | \$150.006 | | 0.00 NM | 1 | \$150.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | <u>Rate</u> | | | <u>Rating</u> | | |
| | | Week: 10/01/12 | 10/07/12 | -----S- | | 1 | | \$150.00 | | | 0.00 | | |
| 16 | All | 10/02/12 | 10/07/12 | Friday Prime A Friday Prime A | CM | F 7p-8p ----F-- | :30 | 1 | \$600.004 | | 0.00 NM | 1 | \$600.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | <u>Rate</u> | | | <u>Rating</u> | | |
| | | Week: 10/01/12 | 10/07/12 | ----F-- | | 1 | | \$600.00 | | | 0.00 | | |
| 17 | All | 10/02/12 | 10/07/12 | Saturday Prime C Saturday Prime C | CM | Sa 9p-10p -----S- | :30 | 1 | \$250.006 | | 0.00 NM | 1 | \$250.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | <u>Rate</u> | | | <u>Rating</u> | | |
| | | Week: 10/01/12 | 10/07/12 | -----S- | | 1 | | \$250.00 | | | 0.00 | | |
| 18 | All | 10/02/12 | 10/07/12 | News 4 @ 10p M-F News 4 @ 10p M-F | CM | M-F 10p-1035p -T-T--- | :30 | 2 | \$400.006 | | 0.00 NM | 2 | \$800.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | <u>Rate</u> | | | <u>Rating</u> | | |
| | | Week: 10/01/12 | 10/07/12 | -T-T--- | | 2 | | \$400.00 | | | 0.00 | | |
| 19 | All | 10/02/12 | 10/07/12 | The Tonight Show The Tonight Show | CM | M-Th 1035p-1135p--W---- | :30 | 1 | \$75.006 | | 0.00 NM | 1 | \$75.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | <u>Rate</u> | | | <u>Rating</u> | | |
| | | Week: 10/01/12 | 10/07/12 | --W---- | | 1 | | \$75.00 | | | 0.00 | | |
| 20 | All | 10/02/12 | 10/07/12 | Access Hollywood Late PM Access Hollywood Late PM | CM | M-Th 1135p-1207a-T--F-- | :30 | 2 | \$55.006 | | 0.00 NM | 2 | \$110.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | <u>Rate</u> | | | <u>Rating</u> | | |
| | | Week: 10/01/12 | 10/07/12 | -T--F-- | | 2 | | \$55.00 | | | 0.00 | | |
| N21 | All | 10/10/12 | 10/10/12 | M-F Today Show II 9a M-F Today Show II 9a | CM | M-F 9a-10a --W---- | :30 | 1 | \$150.004 | | 0.00 NM | 1 | \$150.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | <u>Rate</u> | | | <u>Rating</u> | | |
| | | Week: 10/08/12 | 10/14/12 | --W---- | | 1 | | \$150.00 | | | 0.00 | | |

*Tax 1 Note: ABQ 7%.

Totals 35 \$8,035.00